



Transforming Standard Products into Differentiated Solutions

KOLLMORGEN[®]

Because Motion Matters™

Standard motion products make it easier to design and build new machines without the time, expense and risk of commissioning customized solutions. But if all your competitors have access to the same standard products, how do you differentiate your machine?

Using [Kollmorgen Automation Suite™](#), OEMs can take full advantage of Kollmorgen's engineering capabilities to turn open standards into clearly superior machine solutions. Instead of a "me too" offering, your machine can provide unique features and exceptional performance that the competition simply can't match.

Move Beyond the Standard to a Better Solution

Powerful standard solutions – such as IEC61131-3 soft PLC programming, PLCopen for motion and industry-standard motors and drives – greatly simplify the machine building process. Kollmorgen Automation Suite offers all of these and more. But relying on standard solutions can also have a downside. Your competitors have access to the same automation solutions. So how do you offer a machine that beats the competition – a machine that can make a measurable difference to the manufacturing processes and profitability of your target customers? Just as important, how can you build a machine that does more, and does it better, without requiring costly and time-consuming engineering to create a custom solution?

Kollmorgen's engineering experts can help you optimize standard solutions to deliver true differentiation and added value, while actually lowering development time and costs. From the advanced motion programming capabilities of our unique [Pipe Network™](#) to the 500,000+ options available for our [AKM™ rotary servo motors](#), Kollmorgen has the answer you're looking for. Need a different kind of motor solution? Kollmorgen is the direct drive pioneer and offers a range of housed, frameless and patented cartridge direct drive motors, including both [linear](#) and [rotary](#) designs. With industry-leading [stepper motors](#) and drives, Kollmorgen Automation Suite solutions can seamlessly integrate stepper and servo technology to optimize cost and performance. Adding [linear positioners](#) and the complete [Micron@ planetary gearhead](#) line, we can help you create an optimal solution for any application.

Keep Your Differentiated Solution Tightly Integrated the Easy Way

With all the potential choices that Kollmorgen can provide, you might wonder whether development and integration would become more difficult. In fact, it's easier than ever before. The innovative architecture of Kollmorgen Automation Suite allows you to enjoy all the benefits of Kollmorgen's engineering capabilities while providing a single, easy-to-use development environment for your entire machine automation project.

Our advanced [AKD™ servo drives](#) support the vast Kollmorgen motor portfolio, including standard rotary, direct drive and even our new [KBM™ line of frameless motors](#). And because Kollmorgen Automation Suite includes the full set of AKD drive tools, there's no need to learn and use a separate software package for drive setup and configuration.

Embrace the Best of Standard Solutions While Bringing Something More to Market

Kollmorgen Automation Suite has been proven to reduce development time by weeks while simplifying integration of engineered solutions that make your machine different and better than the industry standard. So you can offer "best-in-class" instead of "me-too". You can offer a solution that stands head and shoulders above the crowd.

Conclusion

Learn more about the difference Kollmorgen Automation Suite and our engineering capabilities can make for your machine and your business by visiting www.kollmorgen.com.

ABOUT KOLLMORGEN

Kollmorgen is a leading provider of motion systems and components for machine builders around the globe, with over 70 years of motion control design and application expertise.

Through world-class knowledge in motion, industry-leading quality and deep expertise in linking and integrating standard and custom products, Kollmorgen delivers breakthrough solutions unmatched in performance, reliability and ease-of-use, giving machine builders an irrefutable marketplace advantage.

For more information visit www.kollmorgen.com, email support@kollmorgen.com or call 1-540-633-3545.